

# Rotary E-Club of Melbourne 4 May 2016

20 Ways To Achieve Your Purpose With LinkedIn

Sue Ellson - Author of

'120 Ways To Achieve Your Purpose With LinkedIn'



433+ million members

8+ million members Australia

Network → Publisher → B2B



# In Australia 14 million – Facebook 4 million – Instagram 3 million – Twitter



#### **Personal Use**

Optimise your name – usually first in Google
Find you online – reach you as required
Build your network – cloud based database
Keep in touch or research – after details change
Invite or decline opportunities – you choose (5)



#### **Professional Use**

Optimise your name – Referral Business

Find you online – Due Diligence

**Build your network – Networking** 

**Keep in touch – Automatic Updates** 

Invite or decline opportunities – Be Specific (5)



# **Rotary Use**

Follow <a href="http://www.linkedin.com/company/10576787">http://www.linkedin.com/company/10576787</a>

**List in Experience** 

List in Organisations you support

**List in Voluntary Experience** 

**Share Updates in your Newsfeed (5)** 



### **Rotary Use**

Share Rotary E-Club of Melbourne Updates
Write Posts about your Rotary Projects on Your Profile
List your Rotary Projects as Projects on Your Profile
Follow Rotary International

http://www.linkedin.com/company/10422

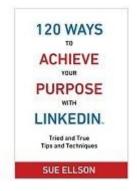
Add your LinkedIn Profile URL to Rotary E-Club of Melbourne Website and Email Signature (5)



#### **Sue Ellson - Author**

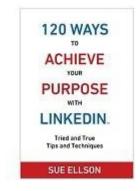
# 120 Ways To Achieve Your Purpose With LinkedIn

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SMS or email me for a copy of the top 20 Tips and Techniques