

MACS Schools Online Strategy for Community Engagement and Enrolments

Sue Ellson

GK BBus MPC PCDAA ASA WV SPN MEdPlus

Independent LinkedIn Specialist Author, Educator, Practitioner

2 June 2025

sueellson@sueellson.com

https://www.linkedin.com/in/sueellson

Follow MACS on Social



Keep up to date and have content you can consider sharing!

https://www.facebook.com/MelbourneCatholicSchools 687 Likes 1.1K Followers

https://www.instagram.com/melbournecatholicschools 2,139 Followers



https://www.linkedin.com/company/melbourne-archdiocese-catholic-schools 11K+ Followers 10K+ Employees

https://www.youtube.com/@CatholicEducationMelbourne 958 Subscribers 133 Videos

All links on footer of website at https://www.macs.vic.edu.au

Feedback and Thanks

- √ Completely anonymous
- ✓ Extremely important appears when leave webinar
- √ You can say Thank You to MACS

Google Review (20 Google Reviews)

https://search.google.com/local/writereview?placeid=ChlJibe0NsNC1moRXCqf_efKuac

True Local Review (0 Reviews)

https://www.truelocal.com.au/vic/east-melbourne/melbourne-archdiocese-catholic-schools-15221673

Your anonymous feedback is extremely helpful to us - please take a moment to add your comments! 1. What did you find most helpful in this webinar? Long answer (300 characters) 2. What do you plan to do next? Long answer (200 characters) 3. What else would have been helpful? Long answer (200 characters) 4. Are there any other topics of particular interest for a follow up webinar? Website and Search Engine Optimisation SEO Specific Social Media Platforms - Strategy and Tactics Creating Content and Engagement - Strategy and Tactics Directories and Reviews - Google, Bing, Facebook, True Local Alumni and LinkedIn - Strategy and Tactics 5. Any other comments or specific requests? Long answer (300 characters)

MACS Webinar Feedback



Who are you representing today?

- **Early Learning Centre**
- **Primary School**
- **Secondary School**
- Primary and Secondary School
- 5. ELC Year 12
- 6. Provider of Services to Schools
- 7. Other

Please also make notes of anything particularly important to you!

Please add relevant numbers in chat



Questions most welcome throughout the webinar!



Fast Facts – more at sueellson.com

Sue Ellson is a Member of











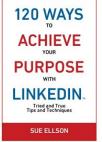


Sue Ellson is the Founder of

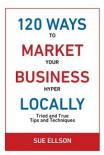


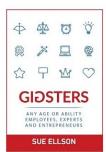


Sue Ellson is the Author of











https://sueellson.com and https://www.linkedin.com/in/sueellson



Follow / Subscribe to Sue Ellson Online



- ✓ LinkedIn Profile https://www.linkedin.com/in/sueellson (26,151 Connections, 30,774 Followers)
- ✓ LinkedIn Page https://www.linkedin.com/company/sue-ellson (1,036 Followers)
- √ Facebook https://www.facebook.com/sueellson2 (277 Followers)
- ✓ Instagram https://www.instagram.com/sueellson (mostly poems) (472 Followers)
- √ TikTok https://www.tiktok.com/@sueellson (80 Followers)
- ✓ Pinterest https://au.pinterest.com/sueellson (20 Followers)
- √ Twitter / X https://x.com/sueellson (434 Followers)
- ✓ YouTube https://www.youtube.com/@sueellson (728 Subscribers, 191 Videos – goal is 1,000+ Subscribers)
- ✓ Sue Ellson Shares LinkedIn Newsletter (6,761 Subscribers)
 https://www.linkedin.com/newsletters/sue-ellson-shares-6869552819440099328
- ✓ Sue Ellson Sharing LinkedIn Newsletter (392 Subscribers) https://www.linkedin.com/newsletters/7011478630589497344
- ✓ Sue Ellson Email Newsletter (1,888 Subscribers) https://sueellson.com/newsletters



Today

- 1. Past Presentations
- 2. Other Helpful Resources
- 3. Today's Focus
- 4. Enrolments Found and Verified For
- 5. Community Development
- 6. Overall, Suggest
- 7. Digital Strategy
- 8. Online Calculations
- 9. Online Trends Search
- 10. Search *Tasks
- 11. Online Trends Social
- 12. Social *Tasks
- 13. Online Trends Gen Al
- 14. Gen Al *Tasks
- 15. Gen Al Results
- 16. General *Suggestions
- 17. TikTok Algorithm Insights
- 18. Posting Strategy
- 19. Community Strategy
- 20. Recruitment Strategy
- 21. Follow MACS on Social
- 22. Feedback and Thanks



1. Past Presentations

29 November 2024 Marketing Your School in Social, Search and Al Chat

https://sueellson.com/wp-content/uploads/20241129-catholic-development-network-marketing-your-school-in-social-search-and-ai-chat-by-sue-ellson.pdf

26 June 2024 Social Media and Al Marketing for Catholic Schools

https://sueellson.com/wp-content/uploads/20240626-catholic-development-network-social-media-and-ai-marketing-by-sue-ellson.pdf

18 September 2019 LinkedIn For You And Your School

https://sueellson.com/blog/linkedin-for-you-and-your-school-for-the-catholic-development-network

6 March 2018 Social Media Masterclass

https://sueellson.com/blog/social-media-masterclass-for-the-catholic-development-network



2. Other Helpful Resources

1 August 2024 Catholic Development Network August Newsletter

Quick Wins for AI and Social Media

https://sueellson.com/wp-content/uploads/20240801-catholic-development-network-august-newsletter-content-quick-wins-for-ai-and-social-media.docx

LinkedIn for Schools, Colleges and Universities – Summary of a lot of schools related content https://sueellson.com/blog/linkedin-for-schools-colleges-and-universities

What to do before you upgrade or redesign your website

https://www.linkedin.com/pulse/what-do-before-you-upgrade-redesign-your-website-sue-ellson

LinkedIn Audit for Schools – ASBA Associate Magazine Page 21-22 https://online.anyflip.com/fubq/ktvk/mobile/index.html

Educate Plus Presentations and Publications

https://sueellson.com/educate-plus-presentations-and-publications



3. Today's Focus

Learn how MACS Schools can use online strategies to engage with their community and boost enrolments.

Join us for a virtual gathering where we will discuss innovative ways to connect with our community and attract new students.

Learn from Sue Ellson and gain valuable insights to enhance your school's online presence.

Don't miss this opportunity to network with other educators and share best practices.

Comprehensive slides with links will be provided to all registrants.

4. Enrolments - Found and Verified For

- School Name (or part of school name)
- Type of School (nearby location)
- Type of School (broader location)
- Principal's Name
- Other Keywords (Like Musical Program, Special Needs Students etc)
- Whether people are searching online, in social or in generative AI





5. Community Development

- Connected and engaged with students, parents, families and alumni
- Connected and engaged with staff, profession / industry channels, referrers
- Connected with and supportive of Feeder Early Learning, Primary and Secondary Schools
- Connected and supportive of stakeholders MACS, council, libraries, community groups etc
- Connected with local parishes, volunteers, philanthropic supporters, venue hirers
- Other Keywords (Like Musical Program, Special Needs Students etc)
- Whether people are searching or engaging online, in social or in generative AI

6. Overall, Suggest

- publish content on your website first
- OR publish on other websites
- share on all social media
- get reviews on your website, Google, Facebook and True Local
- make content universally accessible (Mark Up Headings, Bold Text, Lists, One or more Images, One Video, Quotes, References, Internal/External Links etc)
- text, images and video (all labelled with Alternative Text & Descriptions, captions – visual and embedded .srt file)
- link to your social media posts on your website posts and add to archive.org/web



7. Digital Strategy

√ Digital Assets

- Website
- Lifetime Search
 - LinkedIn Articles
 - YouTube Videos
- Other Socials
- Sustainable
- Consistent
- Friendly &
 Professional &
 Solution-Focused &
 Not Personal

✓ Dynamic Tools

- Social Newsfeed
- Reactions
- Comments
- Re-post
- Shares
- Sends
- Reach Audience

√ Complementary

- Reviews (GB, FB, TL)
- Directories
- Links (High Domain Authority)
- Media
- Google/Bing Updates
- Book/s with ISBN (Author)
- Awards, Honours, Expert Lists, Collaborations



8. Online Calculations

√ Search

- Algorithms
- Databases
- Websites
- Social
- Reviews

√ Social Media

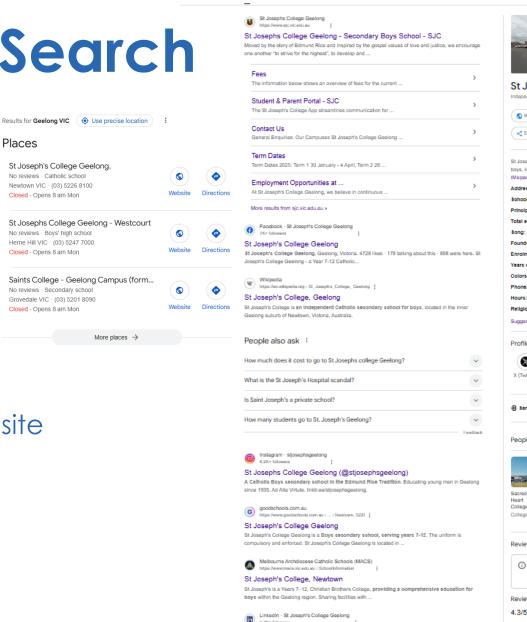
- Algorithms
- Engagement
- Consistency
- Megalomaniac (more people, more often, for longer)
- Followers versus
 Sticky Content

√ Generative AI

- Dataset
- Uses Website Content
- Machine Learning
- Natural Language Processing
- Rapidly Adapting
- Search now included

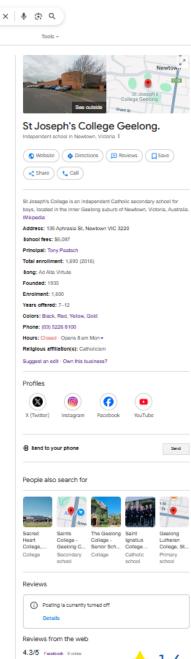
9. Online Trends Search

- Based on location of searcher
- May show Al result (use -ai)
- Short Search Queries < five words
- Shows video results
- Shows reviews
- May have turned off reviews
- Still shows Facebook reviews
- Uses Wikipedia Data
- Indexes most visited pages of website
- Includes 'People also ask'
- Many schools 'unclaimed'
- Lists Social Media Profiles



st joseph's geelong

All Images Maps News Videos Short-videos Forums More -



10. Search *Tasks

- Search for your school and see how it performs (not on a regularly used device)
- Claim business.google.com fill in all details
- Claim bingplaces.com fill in all details
- Update Wikipedia
- Update YouTube Channel (own name)
- Make sure you answer questions or provide answers to FAQ's
- Ensure your Website Title includes the name of your school and the type of school you are – Catholic, Boys, Girls, Primary, Secondary, Close Location, Wider Location if room

e.g. Siena College Camberwell Catholic Girls Secondary School (<60 characters) *56





St Josephs College Geelong - Secondary Boys School -...

We, the St Joseph's College Community, are committed to continue education in the Catholic

The St Joseph's College App streamlines communication for both students and p.,

Term Dates 2025 Term 1, 30 January - 4 April. Term 2, 28 April - 4 July, Term 3, 2...

Contact - St Josephs College Geelong -Secondary Boys School - SJC

Online Shop - St Josephs College Geelong -Secondary Boys School - SJC

Our Wellbeing

St Joseph's College Geelong has taken a lead role in Victoria in helping educate s...

Our Identity

St Joseph's College is committed to child safety and the care, safety and wellbein.

St Joseph's College, Geelong - Wikipedia

School In Newtown, Australia

Lettre Ad Alte Virtute

(Striving for the...

St. Josephia College is an Independent Catholic secondary school for boys, located in the inner Geelon... See more on Wikinedia

affiliation(s)



Christian Brother

Instagram - 18.3K views





W https://en.wikipedia.org • wiki • St_Joseph's_College_Geelong

St Joseph's College, Geelong - Wikipedia

St Joseph's College (sometimes referred to colloquially as Joeys or SJC) is an independent Catholic secondary school for boys, located in the inner Geelang suburb of Newtown, Victoria.

St Joseph's College https://stiosephs.com.eu

St JOSEPHS COLLEGE - St Joseph's College



St. Joseph's College is a Catholic boys' secondary school which operates in the traditions of Don Bosco. Founded in 1965, today we have a student population of approximately 1000 boys from .

Videos of St Joseph's Geelong bing.com a videos



St Joseph's College, Geelong Team 9 | Doco in a Day | Entry 2025

4 views - 1 week ago ouTube - Edmund Rice Foundation



St Josephs College Geelong on Instagram: "Thank you to all of our donors and supporters who supported our

6.7K views - 3 months ann instagram - stjosephageelong



1.5K views - 22 May 2024 VouTube • Associated Catholic Colleges

St Josephs College Geelong on Instagram: "Edmund

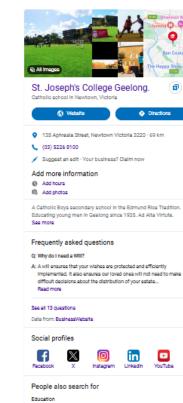
Rice Day 2025 24

8.9K views - 3 weeks ago

MACS - Melbourne Archdiocese Catholic Schools https://www.macs.vic.edu.au - Schoolinformation.aspx

MACS - Melbourne Archdiocese Catholic Schools | Lighting Their ... St Joseph's is a Years 7-12, Christian Brothers College, providing a comprehensive education for boys within the Geelong region. Sharing facilities with Secred Heart College and Clonard ..

bestschools.com.au https://bestschools.com.eu - schools - vic - st-losephs-college-geelong





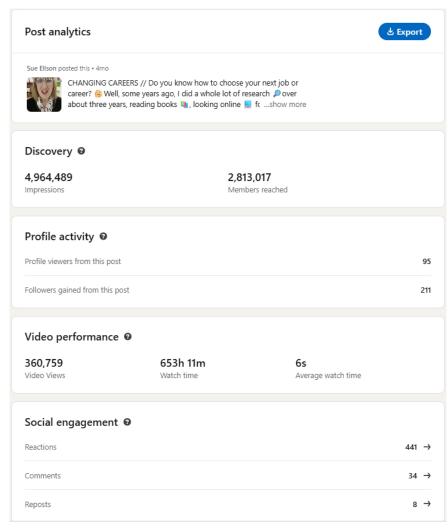






11. Online Trends Social

- Megalomaniac more people, more often, for longer
- More sections to complete (and include other profiles)
- Content Quality > Follower Numbers
- Engage > Post aim for Engagement Ratio 12:1 or 3:1
- Lengthy Comments > Reactions (likes)
- Hours on platform > Hours on search
- Need consistent Frequency and Quality
- Used as a digital due diligence check
- Content not always indexed in search
- Searching within platform (not Google)
- Keyword driven (to appear in Search)
- Pushing Portrait Video Short Form Content
- Best to make all content accessible (Alt Text, Captions etc)

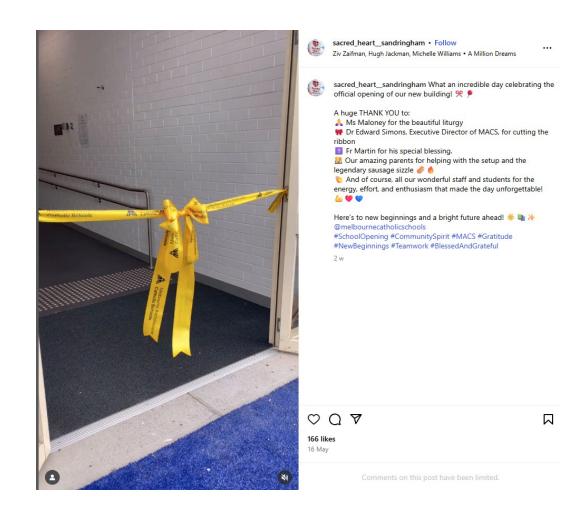


https://www.linkedin.com/feed/update/urn:li:activity:7293139167725637633



12. Social *Tasks

- Update each profile on Desktop and Mobile
- Delete duplicate profiles and old Groups
- Make sure all social links on your website
- Follow Supporters to curate your Newsfeed
- Remember to @Mention to send Notification
- Visual very important goal to be scroll stopping
- Respond to Comments if you can (at least React)
- #YourSchool to make your content easy to find
- Lots of white space with text (for reading on mobile)
- Add Captions to Video (MS Clipchamp on Desktop)
- Vertical Video Ideally < 1 minute or 3 minutes
- First 3 seconds most important, 30 seconds viral
- Convey your school's personality



13. Online Trends Gen Al

- Based on probability (only website references)
- Referenced content > Al generated content
- Need multiple references to appear in results
- Need to consistently update your website
- SEO similar to CEO + Reviews
- Books with ISBN Author Content Helps
- Links on High Domain Authority Websites
- Needs your answers on website otherwise gives generic answers
- Need to check results from multiple platforms
- Incorporate ideas from AI results
- Need around 21 words for a good AI result but most only use around 5 words

can you give me a list of the catholic primary schools in Camberwell melbourne and the local area please

Certainly! Here are some Catholic primary schools in Camberwell and the surrounding areas:

- St Dominic's Primary School 145 Highfield Road, Camberwell East, VIC 3124 (Website)
- St. Cecilia's Primary School 4 Van Ness Avenue, Glen Iris, VIC 3146 (Website)
- St. Michael's Primary School 268 High Street, Ashburton, VIC 3147 (Website)
- Our Lady of Good Counsel Primary School 12 Whitehorse Road, Deepdene, VIC 3103 (Website)
- Genazzano FCJ College (Catholic girls' school) 301 Cotham Road, Kew, VIC 3101 (Website)

If you're looking for more details, such as enrollment information or school tours, you can visit their respective websites. Let me know if you need anything else!



Copilot uses AI, Check for mistakes, Conversations are used to train AI and Copilot can learn about your interests, Change this anytime in your settings or learn more

https://sueellson.com/blog/artificial-intelligence-ai-branding-and-linkedin-top-10



- Make sure your school appears in multiple prompts
- Look at the 'sources' of information and if you have a listing there, update it!
- Look at the follow up questions and make sure these are answered on your website
- Make sure you have a page on your website for reviews e.g. https://yourschool.vic.edu.au/reviews
- Consider upvoting answers if your school is listed
- Review all local competitor school websites and make sure your website answers all of the same questions
- Share your community activities on your school website, not just on social media

Can you tell me which ones have the best reviews please

I found some information on Catholic primary schools in Camberwell and the surrounding areas, but detailed reviews were limited. However, here are a few schools that are well-regarded:

- **St Dominic's Primary School** Located in Camberwell East, this school is part of the Catholic education system and has a strong community presence. 1
- St. Cecilia's Primary School Known for its dynamic learning environment and strong pastoral care. 2
- **St. Michael's Primary School** Offers a well-rounded education with a focus on student development. 3
- Our Lady of Good Counsel Primary School Has a reputation for fostering a nurturing and inclusive environment.
- **St. Joseph's School, Hawthorn** Another Catholic primary school in the nearby area with a strong academic and community focus. ⁵

If you're looking for more detailed reviews, you might find parent testimonials or rankings on education websites helpful. Let me know if you'd like assistance in finding more specific feedback!





15. Gen Al Results

Which of these schools is most engaged with the community

St. Dominic's Primary School in Camberwell East appears to be highly engaged with the local community. The school emphasizes strong partnerships with families and actively fosters positive relationships to support student learning and wellbeing 1. They also have a **Community Hub** and a **Sunflower Kids Playgroup**, which welcome families and caregivers to build social connections and support networks 2. Additionally, St. Dominic's Parish has a long history of community involvement, celebrating its centenary in 2024. 3

If you're looking for a school that prioritizes community engagement, St. Dominic's might be a great option! Let me know if you need more details.

- 1 www.sdcamberwelleast.catholic.edu.au
- 2 catholicschoolsguide.com.au
- 3 www.stdominics.c

16. General *Suggestions

- 1. Website and Social Teams work together join https://localguidesconnect.com to get points for Google Reviews
- 2. QR Code at events / on signs Follow on Socials
- 3. 80% of staff list your school on their LinkedIn Profile in Experience Section, Principal also have own name website?
- 4. 80% of students list your school on their LinkedIn Profile in Education Section (Year 11 or beginning Year 12)

 If you need to convert your LinkedIn Company Page to a School Page, fill in form at

 https://www.linkedin.com/help/linkedin/ask/CP-primary so students / alumni can list in Education section of their LinkedIn Profile
- 5. Social Media Policy Updated with onboarding and offboarding suggestions (like Following School on Socials) for staff and students
- 6. Keep a list to all links of social media posts (so you can re-use content)
- 7. Create a style guide for different types of content to batch produce and make it easier to create and share
- 8. Consider engaging students with content creation, curation, etc
- 9. Only thing you own your website
- 10. Consistency is vital...and responsiveness essential (being tracked) future, maybe no websites!



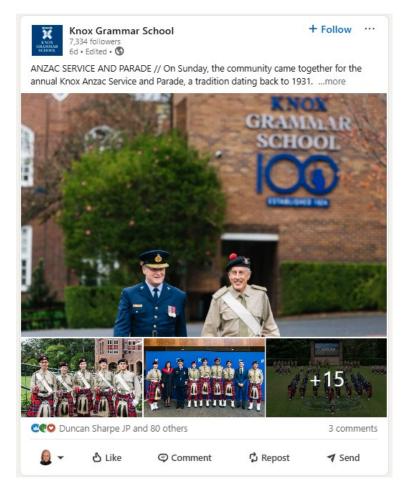
17. TikTok Algorithm Insights

The TikTok algorithm system is a scoring mechanism that evaluates user engagement to determine the visibility and reach of videos. This system is designed to encourage active participation and high-quality content, which can lead TIKTOK ALGORITHM POINT platform. SYSTEM RELEASED

Understanding the Point System

- Engagement Metrics: The algorithm assigns points based on various engagement metrics:
 - Likes: 1 point 8 7
 - Comments: 2 points 8 7
 - Reposts: 3 points 8 7
- Watch Time: 5 points 8 7
- Completion Rate: 6 points
- Follows: 4 points 7
- Initial Exposure: When a new it is initially shown to approviewers 9 10. The algorith these viewers engage
- Point Threshold: To go initial 300 views, a video needs to accumulate a certain number of points. One common threshold is 50 points 3. If the video meets this threshold, it may be pushed to a broader audience.

18. Posting Strategy





+ Follow ···

ANZAC SERVICE AND PARADE // On Sunday, the community came together for the annual Knox Anzac Service and Parade, a tradition dating back to 1931.

A moving address from the Reviewing Officer Air Commodore Andrew Johnson and Reflection from Ravenswood School for Girls student, CUO Abbey, Senior Cadet Under Officer, encapsulated the meaning of Anzac Day. SUO Abbey spoke of a ceremony of tradition, where we remember sacrifice which continues to shape our two nations, as well as the young men that fought for one another and something greater than themselves. Her reflection introduced the singing of 'In Flanders Fields'.

To read SUO Abbey's reflection, and Commanding Officer KRCU David McKeith's recount, please click here: https://lnkd.in/giF-eGAd

A sincere thank you to those who attended to commemorate and appreciate the contributions of our service people, including many of our Old Boys.

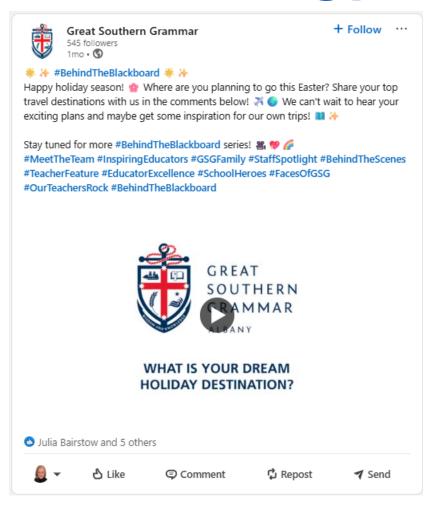
We will remember them.

#KnoxGrammar #ThisIsKnox

19. Community Strategy



20. Recruitment Strategy



https://www.linkedin.com/posts/greatsoutherngrammar_behindtheblackboard-behindtheblackboard-meettheteam-activity-7318122018736848896-f5_O



21. Follow MACS on Social A Melbourne Archdiocese Catholic Schools

Keep up to date and have content you can consider sharing!

https://www.facebook.com/MelbourneCatholicSchools 687 Likes 1.1K Followers

https://www.instagram.com/melbournecatholicschools 2,139 Followers



https://www.linkedin.com/company/melbourne-archdiocese-catholic-schools 11K+ Followers 10K+ Employees

https://www.youtube.com/@CatholicEducationMelbourne 958 Subscribers 133 Videos

All links on footer of website at https://www.macs.vic.edu.au

22. Feedback and Thanks

- √ Completely anonymous
- ✓ Extremely important appears when leave webinar
- √ You can say Thank You to MACS

Google Review (20 Google Reviews)

https://search.google.com/local/writereview?placeid=ChlJibe0NsNC1moRXCqf_efKuac

True Local Review (0 Reviews)

https://www.truelocal.com.au/vic/east-melbourne/melbourne-archdiocese-catholic-schools-15221673

Your anonymous feedback is extremely helpful to us - please take a moment to add your comments! 1. What did you find most helpful in this webinar? Long answer (300 characters) 2. What do you plan to do next? Long answer (200 characters) 3. What else would have been helpful? Long answer (200 characters) 4. Are there any other topics of particular interest for a follow up webinar? Website and Search Engine Optimisation SEO Specific Social Media Platforms - Strategy and Tactics Creating Content and Engagement - Strategy and Tactics Directories and Reviews - Google, Bing, Facebook, True Local Alumni and LinkedIn - Strategy and Tactics 5. Any other comments or specific requests? Long answer (300 characters)

MACS Webinar Feedback

